

# Leadership Studies (LEDR)

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## **LEDR 6051 Contemporary Leadership: Theory, Research and Application (3 credits)**

In-depth study of the transformational and transactional leadership models and a review of emerging thought on authentic leadership. Learning activities include an in-depth review of the literature on transformational and transactional leadership theory; discussion and presentation of either a qualitative or quantitative study in contemporary leadership.

*Prerequisite:* MBA 6140 or MBA 6160 and admitted to the graduate BUAD, CCOM, HURE, LEDR, MGMT, PUBS program; or cons. of M.B.A. prog. dir.

*Level of Study:* Graduate

*Last four terms offered:* 2023 Spring Term, 2022 Spring Term, 2021 Fall Term, 2020 Fall Term

Schedule of Classes (<https://bulletin.marquette.edu/class-search/?details&code=LEDR%206051>)

## **LEDR 6101 Strategic Communication (3 credits)**

Learn how to lead organizational thought and action through development of persuasive arguments based on critical analysis of credible evidence and communicating the same in a compelling way. Engage in multiple projects developed around analyzing cases and publicly available communications to develop and deliver communication strategies for different audiences. Students develop their own communication style as part of their personal leadership.

*Prerequisite:* Admitted to graduate BUAD, CCOM, HURE, LEDR, PUBS and MBA 6140 or MBA 6160; or consent of M.B.A. prog. dir.

*Level of Study:* Graduate

*Last four terms offered:* 2019 Fall Term

Schedule of Classes (<https://bulletin.marquette.edu/class-search/?details&code=LEDR%206101>)

## **LEDR 6115 Character Driven Leadership (3 credits)**

Emphasizes developing competencies for ethical, values-driven leadership. Presents models of leadership that build ethical cultures and character-driven organizations. Focuses on values-based decision making and delivering related organizational performance. Also addresses diversity of thought and the global/international context of leadership. Learning outcomes include: 1) Ability to apply ethically-based tools and models to leadership challenges, decision-making and culture-building; 2) A deepened self-awareness of how one's personal values fit within a character-based leadership approach; and 3) Ability to identify and apply key concepts related to thought diversity and global business practice as part of an ethically-based leadership model.

*Prerequisite:* Admitted to graduate ACCO, BUAD, CCOM, HURE, LEDR, MGMT, PUBS; or consent of M.B.A. prog. dir.

*Level of Study:* Graduate

*Last four terms offered:* 2023 Summer Term, 2023 Spring Term, 2022 Fall Term, 2022 Summer Term

Schedule of Classes (<https://bulletin.marquette.edu/class-search/?details&code=LEDR%206115>)

## **LEDR 6125 Negotiations (3 credits)**

Provides a comprehensive investigation of the process and dynamics surrounding a diverse variety of negotiations and conflict resolution efforts. Examines both academic models of negotiations and actual events, historical and contemporary, in detail. Emphasizes strategies and tactics for achieving objectives, limiting losses and maintaining positive relations in light of radically changing social and business climates. Presents methods for becoming an effective negotiator through both analytical frameworks and experiential opportunities. Cost benefit assessment of negotiations are developed in the actual costing of an agreement and the impact of failing to achieve an agreement and having to resort to alternative options.

*Prerequisite:* Admitted to graduate LEDR, CCOM; or cons. of M.B.A. prog. dir.

*Level of Study:* Graduate

*Last four terms offered:* 2019 Fall Term, 2019 Spring Term, 2018 Fall Term

Schedule of Classes (<https://bulletin.marquette.edu/class-search/?details&code=LEDR%206125>)

## **LEDR 6215 Change Leadership (3 credits)**

Provides the skills necessary to successfully lead organizational change. Topics include models of the change process, development of change management plans, identifying and overcoming resistance to change, and leveraging strategy, culture, leadership and other organizational processes to lead organizational change efforts. Emphasizes developing the leadership competencies necessary to create and sustain positive organizational change.

*Prerequisite:* Admitted to graduate BUAD, CCOM, LEDR or MGMT; or cons. of M.B.A. prog. dir.

*Level of Study:* Graduate

Schedule of Classes (<https://bulletin.marquette.edu/class-search/?details&code=LEDR%206215>)

## **LEDR 6931 Topics in Leadership Studies (1-3 credits)**

Examination of topics related to contemporary issues in leadership studies. Prerequisites may vary depending on topic.

*Prerequisite:* Admitted to the graduate BUAD, CCOM or MGMT program; or cons. of M.B.A. prog. dir.

*Level of Study:* Graduate

*Last four terms offered:* 2018 Spring Term, 2016 Spring Term, 2015 Spring Term, 2010 Summer Term

Schedule of Classes (<https://bulletin.marquette.edu/class-search/?details&code=LEDR%206931>)

**LEDR 6995 Independent Study in Leadership Studies (1-3 credits)**

Provides opportunities to investigate and study areas of interest through readings, research, field experience, projects, and/or other educational activities under the direction of a faculty adviser.

*Prerequisite:* Admitted to the graduate BUAD, HURE, LEDR, PUBS program; or cons. of M.B.A. prog. dir.

*Level of Study:* Graduate

*Last four terms offered:* 2023 Spring Term, 2022 Spring Term, 2021 Spring Term, 2019 Fall Term

Schedule of Classes (<https://bulletin.marquette.edu/class-search/?details&code=LEDR%206995>)