

# Business Administration, MBA

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**Program Director: Karen Rinehart, Assistant Dean of Graduate Programs**

MBA website (<https://www.marquette.edu/business/graduate/mba.php>)

## Degree Offered

Master of Business Administration, Plan B Non-Thesis option only.

## Program Description

The objective of the master of business administration (M.B.A.) program at Marquette University is to provide students with a broad professional education in preparation for responsible managerial positions. The program is built upon the foundations of quantitative analysis, behavioral sciences, economics and management theory.

Emphases of the program includes an understanding of business problems and the development of managerial skills. The M.B.A. program is accredited by the Association for the Advancement of Collegiate Schools of Business (AACSB–International) and reflects the high standards and expectations of that accreditation.

The M.B.A. program is delivered in a flexible format with classes offered as a combination of face-to-face, on-campus, hybrid or blended or online classes. A fully online program is also offered. The online program requires the selection of the online program during the application process. Only those students accepted into the online program are eligible to enroll in the fully online program and are not eligible to take on-campus classes.

The M.B.A. program can be completed with 31.5 or 42 credit hours depending on academic background. Students who are waived from all business essentials courses and MBA 6010 Quantitative Analysis are required to complete the minimum 31.5 credits.

All waivers are reviewed at the time of admission so that students know the number of credits and which courses are required before starting the program. There is no option to test out or to place out of the business essentials based on a test or work experience, courses are waived only on formal, for-credit academic work completed within the last 10 years with a B or above from an accredited institution.

## Prerequisites for Admission

Admission to the M.B.A. program requires:

1. a bachelor's degree from an accredited college or university;
2. an acceptable record of academic achievement at the bachelor's level, with an undergraduate GPA of at least 2.750, and in any previous graduate course work;
3. acceptable scores on admission tests, if required; and
4. an overall composite profile of admission data (including an evaluation of previous work experience) that predicts success in the program.

## Application Requirements

Application requirements and the online application link are available through the GSM website (<https://www.marquette.edu/business/graduate/mba.php>).

**Note:** Students may apply for regular degree, non-degree or temporary non-degree status. Non-degree applicants and temporary non-degree applicants must submit all required application materials, except the GMAT/GRE scores. Non-degree and temporary non-degree status are not available to international students. International applicants must apply for regular degree admission status.

Students are encouraged to complete all application materials and apply for degree status. Non-degree status and temporary non-degree status are valid for a limited number of semester(s) as approved by the program director. Students with non-degree or temporary non-degree status are not eligible to continue taking GSM classes beyond the time frame of the approved term(s) without degree admission. Typically, non-degree admission is not recommended in the M.B.A. program.

## Online Program

The M.B.A. program is offered in a fully online, asynchronous format.

## Master of Business Administration (M.B.A.)

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## Program Requirements

1. Business Essentials (9 credits)
2. Decision Making (4.5 credits)
3. Ethics and Organizations (3 credits)
4. Strategy (6 credits)
5. Leadership (4.5 credits)
6. Electives (15 credits)

The program does not require a thesis, essay or comprehensive examination. Instead, MBA 6997 Strategic Management Capstone serves as the final integrating experience in the program. MBA 6997 Strategic Management Capstone may be taken only after completing a combination of 18 credits from Decision Making, Ethics and Organizations, Strategy, Leadership and Electives.

Code	Title	Hours
Business Essentials <sup>1</sup>		
MBA 6040	Business Essentials - Accounting	1.5
MBA 6050	Business Essentials - Economics	1.5
MBA 6060	Business Essentials - Finance	1.5
MBA 6070	Business Essentials - Information Systems	1.5
MBA 6080	Business Essentials - Marketing	1.5
MBA 6090	Business Essentials - Operations and Supply Chain Management	1.5
Decision Making		
MBA 6010	Quantitative Analysis	1.5
MBA 6100	Business Analytics	3
Ethics and Organizations		
MBA 6120	Concepts for Ethical Business Practice	1.5
MBA 6130	Corporate Social Responsibility	1.5
Strategy		
MBA 6110	Strategic Management Introduction	3
MBA 6200	Enterprise Risk Management	1.5
MBA 6997	Strategic Management Capstone	1.5
Leadership		
MBA 6140	Leading People and Change	1.5
MBA 6150	Leading Innovation and Creativity	1.5
MBA 6160	Leadership Coaching and Development	1.5
Electives <sup>2</sup>		
<b>Total Credit Hours:</b>		<b>42</b>

<sup>1</sup> The business essentials courses represent the foundation of business. A student can be exempted from course requirements if the student has recently completed equivalent course work, with satisfactory grades, as part of a degree program accredited by the AACSB–International or other regionally accredited program specifically recognized by the Graduate School of Management. Undergraduate courses would qualify as equivalent course work, if completed within the last 10 years. Courses that are waived reduce the total number of credits required to complete the degree.

<sup>2</sup> In selecting the 15 credit hours of required elective course work, the M.B.A. student has a variety of choices. Electives may be concentrated in one area of business, e.g., marketing, or they may be distributed over several areas. A maximum of 12 credit hours (4 courses) may be taken within a specific area (i.e., economics, finance, leadership, marketing, etc.). Courses chosen from Marquette's graduate programs in accounting, corporate communication, economics, and finance are routinely approved for elective credit in the M.B.A. program. With the exception of Marquette certificates and specializations approved by the Graduate School of Management, students may not take more than 6 credit hours of electives outside the GSM programs.

## Specializations

A specialization is not required in the M.B.A. program, and earning a specialization does not alter, in any way, the degree awarded. For those interested, however, 12-credit specializations are available in the following areas of study: Economics, Finance, Health Systems Leadership, International Business and Marketing. The specialization is noted on the student's official university transcript but not on the diploma. To earn a specialization, a student, in addition to meeting all requirements for the M.B.A. degree, must take 12 credits of course work from among the prescribed courses approved for the chosen specialization. The student must earn a grade of B or above in each of the prescribed courses, and all courses applied toward a specialization must be taken at Marquette University. Specializations cannot be completed after the M.B.A. degree is awarded.

A 13-credit specialization in Sport Business may be chosen only by students enrolled in the M.B.A./J.D. Dual Degree program. Students start this dual program as a law student. Upon completion of the law program, only students with a focus in Sports Law are officially admitted to the M.B.A. program for completion of the remainder of the dual program. Contact the Graduate School of Management for information at [gsm@marquette.edu](mailto:gsm@marquette.edu).

**Note:** If a student pursues more than one specialization, 3 credit hours may count toward up to two specializations, as long as the same course is relevant to both specialization requirements. A second specialization does add additional courses beyond what is minimally required for the degree.

### Economics

Code	Title	Hours
ECON 6560	Applied Econometrics	3
ECON 6561	Applied Time-Series Econometrics and Forecasting	3
Three Skills courses:		
ECON 6114	R Programming	1
ECON 6116	SQL	1
ECON 6118	Python Programming	1
Elective credits chosen from graduate-level ECON courses as approved by M.S.A.E. program director.		3
<b>Total Credit Hours:</b>		<b>12</b>

### Finance

Code	Title	Hours
Select 12 credit hours from the following list:		12
FINA 5001	Advanced Financial Management	
FINA 5002	Commercial Real Estate Finance	
FINA 5011	Investment Analysis	
FINA 5040	International Finance	
FINA 5075	FinTech Foundations and Applications	
FINA 5081	Investment Banking	
FINA 5084	Institutional Investment Consulting	
FINA 5370	Sustainable Finance	
FINA 5931	Topics in Finance	
FINA 6081	Investment Banking	
FINA 6111	Investments	
FINA 6130	Bank Management	
FINA 6140	International Financial Management	
FINA 6163	Real Estate Finance and Investments	
FINA 6165	Fixed Income Markets and Securities	
FINA 6170	Sustainable Finance	
FINA 6175	FinTech: Foundations and Applications	
FINA 6190	Behavioral Finance	
FINA 6200	Advanced Financial Management	
FINA 6931	Topics in Finance	
FINA 6953	Seminar in Finance	
<b>Total Credit Hours:</b>		<b>12</b>

## Health Systems Leadership

Code	Title	Hours
Select 12 credit hours from the following list:		12
HEAL 6007	Ethics Policy and Advocacy in Health Care Organizations	
HEAL 6009	Health Care Systems: Managing Populations and Access	
HEAL 6830	Quality Improvement Science in Health Care	
HEAL 6835	Health Care Informatics, Technology and Professional Issues	
HEAL 6837	Workforce Solutions: Culture, People and Processes	
<b>Total Credit Hours:</b>		<b>12</b>

## International Business

Code	Title	Hours
MBA 6110	Strategic Management Introduction	3
INBU 5931	Topics in International Business <sup>1</sup>	3
or INBU 6931	Topics in International Business	
or INBU 6931	Topics in International Business-International	
6 credit hours from the following:		6
FINA 6140	International Financial Management	
MARK 6140	Global Marketing Strategy	
INBU 6995	Independent Study in International Business	
3 credits of a graduate-level POSC course as approved by adviser.		
<b>Total Credit Hours:</b>		<b>12</b>

<sup>1</sup> INBU 6931 Topics in International Business-International would be a GSM Travel Abroad Experience.

## Marketing

Code	Title	Hours
Select 12 credit hours from the following list:		12
MARK 5065	Marketing Analytics	
MARK 5931	Topics in Marketing	
MARK 6110	Consumer Behavior	
MARK 6120	Integrated Marketing Communications	
MARK 6125	Digital Marketing	
MARK 6130	Customer Relationship Management	
MARK 6136	Sales Management	
MARK 6140	Global Marketing Strategy	
MARK 6160	Marketing Research	
MARK 6165	Marketing Analytics	
MARK 6170	Marketing Ethics, Markets and Social Responsibility	
MARK 6175	Marketing and Social Entrepreneurship	
MARK 6185	Brand Management	
MARK 6200	Marketing for Management Decision Making	
MARK 6931	Topics in Marketing	
MARK 6995	Independent Study in Marketing	
<b>Total Credit Hours:</b>		<b>12</b>

## SPORT BUSINESS <sup>1</sup>

Code	Title	Hours
LAW 7106	Amateur Sports Law	3
LAW 7303	Professional Sports Law	3
LAW 7955	Advanced Legal Research in Sports Law	2
Select one Sports Law Workshop:		2

LAW 7786	Workshop: Legal and Business Issues in Youth, High School and Recreational Sports	
LAW 7821	Workshop: Representing Professional Athletes and Coaches	
LAW 7842	Workshop: Sports Venues	
MBA 6110	Strategic Management Introduction	3

**Total Credit Hours:** **13**

<sup>1</sup> Restricted to M.B.A./J.D. Dual Program students with a focus on Sports Law.

For additional information, contact the M.B.A. office at (414) 288-7145, email [gsm@marquette.edu](mailto:gsm@marquette.edu) or visit the website at [marquette.edu/gsm](http://marquette.edu/gsm). (<http://www.marquette.edu/gsm/>)

## Accelerated Bachelor's-Master's Degree Program

This five-year program allows students to earn both their master of business administration (M.B.A.) and an undergraduate degree from various colleges with a bachelor's degree as long as they complete a minor in business or the following courses outlined below as part of their undergraduate studies.

Code	Title	Hours
Business Applications course work		
BUAD 1060	Business Applications: Basic Business Analytic Tools	
Quantitative course work		
3-4 credits Calculus from the following:		
MATH 1400	Elements of Calculus	
MATH 1410	Calculus for the Biological Sciences	
MATH 1450	Calculus 1	
MATH 1451	Integral Calculus	
3 credits Statistics from the following (transfer/test credits may also be accepted):		
MATH 1700	Modern Elementary Statistics	
MATH 1700H	Honors Modern Elementary Statistics	
MATH 4710	Mathematical Statistics	
MATH 4720	Statistical Methods	
MATH 4740	Biostatistical Methods and Models	
PSYC 2001H	Honors Psychological Measurements and Statistics	
BUAD 1560	Introduction to Statistics and Business Analytics	
MEEN 3426	Engineering Statistics	

Courses aligned with Business Essentials waiver eligibility: BUAD 2100 Accounting and Finance Fundamentals for Non-Business Majors, ECON 1001 Introduction to Economics, INSY 3001 Introduction to Information Systems, MARK 3001 Introduction to Marketing, OSCM 3001 Operations and Supply Chain Management.

In addition to completing courses associated with Business Essentials course waivers, undergraduate students may begin their graduate work in as early as their second term junior year and complete 3-9 credits of graduate-level course work. These graduate courses count toward both the undergraduate and graduate degrees. Should a student be denied admission to the M.B.A. program, the courses are counted toward the undergraduate degree only. A minimum grade of B is required for courses taken as an undergraduate student for graduate credit to apply toward graduate program requirements. Upon completion of the first term as a full-time master's candidate, the student must petition the appropriate Graduate School of Management program director to transfer the courses taken as an undergraduate to the master's degree.

To be considered for admission to the five-year program, applicants must formally apply to the Graduate School of Management during their junior year at Marquette University, complete all of the application requirements, and indicate on the application that they are applying for the five-year program. For detailed information, contact the Graduate School of Management at (414) 288-7145 or visit the website at [business.marquette.edu/academics/mba/](http://business.marquette.edu/academics/mba/). (<http://business.marquette.edu/academics/mba/>).

## University Policies

- Academic Censure - Graduate School of Management (<https://bulletin.marquette.edu/policies/academic-censure/management/>)
- Academic Integrity (<https://bulletin.marquette.edu/policies/academic-integrity/>)
- Academic Misconduct (<https://bulletin.marquette.edu/policies/academic-misconduct-policy/>)
- Academic Program Definitions (<https://bulletin.marquette.edu/policies/academic-programs-defined/>)
- Accelerated Degree Programs (<https://bulletin.marquette.edu/policies/accelerated-degree-programs/>)
- Attendance - Graduate School of Management (<https://bulletin.marquette.edu/policies/attendance/management/>)

- Awarding Diplomas and Certificates (<https://bulletin.marquette.edu/policies/awarding-diplomas-certificates/>)
- Background Checks, Drug Testing (<https://bulletin.marquette.edu/policies/background-checks-drug-testing/>)
- Class Rank (<https://bulletin.marquette.edu/policies/class-rank/>)
- Commencement (<https://bulletin.marquette.edu/policies/commencement/>)
- Conferral of Degrees and Certificates (<https://bulletin.marquette.edu/policies/conferral-degrees-certificates/>)
- Course Levels (<https://bulletin.marquette.edu/policies/course-levels/>)
- Credit Hour (<https://bulletin.marquette.edu/policies/credit/>)
- Credit Load - Graduate School of Management (<https://bulletin.marquette.edu/policies/credit-load/management/>)
- Faculty Grading (<https://bulletin.marquette.edu/policies/faculty-grading/>)
- Family Education Rights and Privacy Act-FERPA (<https://bulletin.marquette.edu/policies/ferpa/>)
- Grade Appeals (<https://bulletin.marquette.edu/policies/grade-appeals/>)
- Grading System - Graduate School and Graduate School of Management (<https://bulletin.marquette.edu/policies/grading-system/graduate-management/>)
- Graduation - Graduate School of Management (<https://bulletin.marquette.edu/policies/graduation/management/>)
- Immunization and Tuberculosis Screening Requirements (<https://bulletin.marquette.edu/policies/immunization-and-tuberculosis-screening/>)
- Last Date of Attendance/Activity (<https://bulletin.marquette.edu/policies/last-dateof-attendance-activity/>)
- Military Call to Active Duty or Training (<https://bulletin.marquette.edu/policies/militarycall-active-duty-training/>)
- Registration - Graduate School of Management (<https://bulletin.marquette.edu/policies/registration/management/>)
- Repeated Courses - Graduate School of Management (<https://bulletin.marquette.edu/policies/repeated-courses/management/>)
- Student Data Use and Privacy (<https://bulletin.marquette.edu/policies/student-data-use-privacy/>)
- Transcripts-Official (<https://bulletin.marquette.edu/policies/transcripts-official/>)
- Transfer Course Credit - Graduate School of Management (<https://bulletin.marquette.edu/policies/transfer-course-credit-policy/management/>)
- Withdrawal - Graduate School of Management (<https://bulletin.marquette.edu/policies/withdrawals/management/>)

## Graduate School of Management Policies

- Academic Programs Overview - Graduate School of Management (<https://bulletin.marquette.edu/business-administration/policies/academic-programs-overview/>)
- Academic Review (<https://bulletin.marquette.edu/business-administration/policies/academic-review/>)
- Accelerated Degree Program (ADP) (<https://bulletin.marquette.edu/business-administration/policies/accelerated-degree-program/>)
- Advising (<https://bulletin.marquette.edu/business-administration/policies/advising/>)
- Appeals (<https://bulletin.marquette.edu/business-administration/policies/appeals/>)
- Assistanships and Fellowships (<https://bulletin.marquette.edu/business-administration/policies/assistanships-fellowships/>)
- Certificate Concurrent Enrollment (<https://bulletin.marquette.edu/business-administration/policies/certificate-concurrent-enrollment/>)
- College of Business Administration Policies (<https://bulletin.marquette.edu/business-administration/policies/>)
- Communication (<https://bulletin.marquette.edu/business-administration/policies/communication/>)
- Conduct (<https://bulletin.marquette.edu/business-administration/policies/conduct/>)
- Confidentiality of Proprietary Information (<https://bulletin.marquette.edu/business-administration/policies/confidentiality-proprietary-information/>)
- Continuous Enrollment (<https://bulletin.marquette.edu/business-administration/policies/continuous-enrollment/>)
- Courses and Prerequisites (<https://bulletin.marquette.edu/business-administration/policies/courses-prerequisites/>)
- Cross-listed Courses (<https://bulletin.marquette.edu/business-administration/policies/cross-listed-courses/>)
- Deadlines (<https://bulletin.marquette.edu/business-administration/policies/deadlines/>)
- Dual/Joint Programs of Study (<https://bulletin.marquette.edu/business-administration/policies/dual-joint-programs/>)
- Graduate Credit (<https://bulletin.marquette.edu/business-administration/policies/graduate-credit/>)
- Independent Study Courses (<https://bulletin.marquette.edu/business-administration/policies/independent-study-courses/>)
- Intellectual Property (<https://bulletin.marquette.edu/business-administration/policies/intellectual-property/>)
- Inter-University Visitation (<https://bulletin.marquette.edu/business-administration/policies/inter-university-visitation/>)
- Law Student Consent to Take a GSM Course (<https://bulletin.marquette.edu/business-administration/policies/law-student-consent-take-gsm-course/>)
- Temporary Withdrawal from a Graduate Program (<https://bulletin.marquette.edu/business-administration/policies/temporary-withdrawal/>)
- Time Limitations (<https://bulletin.marquette.edu/business-administration/policies/time-limitations/>)
- Undergraduate Students in Graduate Courses (<https://bulletin.marquette.edu/business-administration/policies/undergraduate-students-in-graduate-courses/>)